



# Small Business & DVBE Services Branch

MAY/JUNE 2004

## "Bringing Business & Government Together"

This publication details services provided by the Department of General Services for the Small Business and Disabled Veteran Business communities during the previous months.

## Outreach

- **Hosted the third "Resource Exchange"** for certified small and DVBE services firms. The event included presentations from Regional Transit, Department of Corrections, City of Sacramento, SMUD and Sacramento Housing and Redevelopment.
- **Exhibitions and Presentations for small businesses** at the following events:
  - Silicon Valley Business Expo, San Jose
  - SMUD and Alliance Networking Reception, Sacramento
  - Oakland East Bay Municipal Utility District, Oakland
  - Small Business Day, CA Small Business Association, Sacramento
  - 5th Annual ABAOC (Asian Business Association, Orange County) Procurement Conference
  - Annual Small Business Conference Vendor Show, Sacramento
  - Caltrans Business Procurement Fair, Los Angeles
  - Hillsdale Procurement Technical Assistance Center (PTAC), Sacramento
  - Los Angeles County PTAC, Monterey Park
  - West Valley Black Chamber of Commerce, Los Angeles
  - San Diego PTAC and Women's Business Center, San Diego
  - Procurement Division's webpage navigation at the National University, San Diego
  - San Diego Regional Chamber of Commerce meeting
  - Alliance West Opportunities for Small Business Conference and Trade Show
  - City of Sacramento and Metropolitan Chamber of Commerce Business Expo

Please watch for a memo about the SB/DVBE data report due by September 7, 2004

As of June 30, 2004, there were **15,146** California certified firms.

**94%** are small businesses (80% of those are microbusinesses).

**6%** are DVBE (66% of which are SB certified).

## Updates

- **Legislative Hearings** were held to follow up on DGS actions to pursue firms that abuse the DVBE certification program. Committee members questioned agencies that failed to meet the 3% DVBE requirement and promised to continue hearings next year questioning those agencies not meeting the 3% participation goal.
- **Coming Soon**—information about the DGS Statewide Nomination Awards planned for October 27, 2004. Agencies are urged to nominate their programs to share their winning strategies and business practices on increasing small business and DVBE participation.
- **Certification**—Since March, 2004, Small Business and DVBE Services has maintained an average of 15,000 certified firms.

